



# Infinite Banking Institute

*Home of Becoming Your Own Banker®*

Make sure you are working with a financial services industry ***Authorized IBC Practitioner!***

Because Nelson Nash's *Becoming Your Own Banker®* is exploding nationally, numerous financial services industry professionals now claim to be experts on the *Infinite Banking Concept®* or on *Becoming Your Own Banker®*, or some other variation of the name. I wanted to notify you that there is one sure way to guarantee that your advisor knows what he or she is talking about and has the integrity to do the right thing by you.

***Ask if your advisor is an Authorized IBC Practitioner.*** What is an *IBC Practitioner*? The answer is simple - they are licensed financial professionals who have completed Nelson Nash's rigorous Infinite Banking Institute course of instruction and signed our *IBC Practitioner's Agreement*.

The Program is brand new, so your advisor might not be aware of its existence. If that is the case, send him or her to our website [www.infinitebanking.org](http://www.infinitebanking.org) to look into the Practitioner's Program. Your advisor might be surprised to find that the course is specifically designed for the financial professional who *seriously* wants to become a select Practitioner. Unlike Nelson's *Becoming Your Own Banker®* book, CDs and seminar, the IBC Practitioners' Program is designed specifically for the financial professional.

***Don't have an agent yet?*** Check our website practitioner's listing to find one. Rest assured that those agents listed have completed the program, signed the agreement and have joined the IBC Practitioner membership. By publicly listing those individuals who graduate from our educational program, the Infinite Banking Institute is notifying the world who the truly-committed IBC Practitioners are.

In the Practitioner's Program, we systematically address practical questions about policy design. Program graduates have a deeper understanding of the insurance industry actuarial process that helps them design baseline "banking policies." In this course, we won't merely teach agents the theory of IBC, but also how to implement it with real-world clients.

I urge you to review the program information on our website. We have covered this information in a FAQ format, and included the course syllabus, and the IBC Practitioner's Agreement. Don't forget to check out the Practitioner's Listing to confirm that you are working with the best!

Please call or email me for additional information.

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